

# UNITING TALENT WITH OPPORTUNITY

*Connecting Oklahoma businesses  
with a skilled and loyal workforce*

*DRS can be a resource  
for your business:*

We send you qualified  
candidates for employment

We can share startup costs

Our candidates are loyal employees,  
offering lower turnover

Tax credits may be available



### Connect with DRS:

Oklahoma Department  
of Rehabilitation Services  
3535 NW 58th St, Suite 500  
Oklahoma City, OK 73112  
405-951-3400  
800-845-8476 Toll Free  
[www.okdrs.gov](http://www.okdrs.gov)

### DRS Business Services Team:

800-487-4042 Toll Free  
[www.okdrs.gov/business-services](http://www.okdrs.gov/business-services)



**OKLAHOMA  
WORKS**

[www.oklahomaworks.gov](http://www.oklahomaworks.gov)

It's about  
**ability**  
not disability.

**TAX  
CREDITS  
AVAILABLE**

### You can obtain tax credits

You may get a federal Work Opportunity Tax Credit of up to 40-percent of the first \$6,000 of first-year wages of a new employee if the employee is part of a "targeted group" — [www.doleta.gov/business/incentives/opptax/wotcEmployers.cfm](http://www.doleta.gov/business/incentives/opptax/wotcEmployers.cfm).

WOTC reduces a businesses' costs, requires little paperwork, and applying for WOTC is simple. There is no limit on the number of individuals a business can hire to qualify to claim the tax credit.

Other tax credits may also be available.

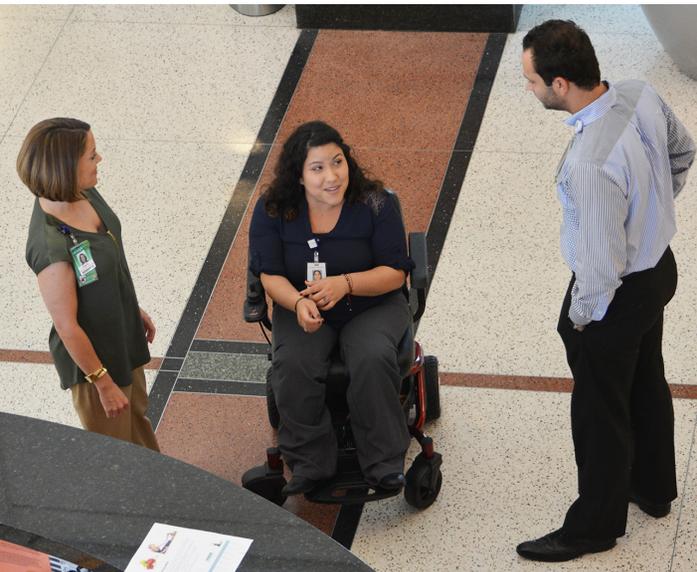
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### Who we are:

The Oklahoma Department of Rehabilitation Services (DRS) expands opportunities for employment, independent life and economic self-sufficiency by helping Oklahomans with disabilities bridge barriers to success in the workplace, school and at home.



### What we can do for you

#### We send you qualified job candidates

Your new staff member will be ready to work. DRS makes sure of that. Workers with disabilities have equal or higher performance ratings than non-disabled workers.

#### We can share startup costs

Our job seekers are trained and ready to work, but there are always things no one can know about a job until they begin working.



DRS may co-share the costs of bringing your new employee up to speed.

#### Lower turnover

You can save money on recruitment and training costs. Turnover rates for workers with disabilities can be four to five times lower than other workers.

#### Transportation

Persons with disabilities are capable of supplying their own transportation by choosing to walk, use a car pool, drive, take public transportation or a cab.

### Who I am:

I am a business services specialist for the Oklahoma Department of Rehabilitation Services' Business Services Team. My job is to understand your company's needs and provide job candidates that will benefit your businesses' bottom line. Please contact me so that we can discuss how DRS can be a great resource for your company.



### Brandon Sites, recruiter iQor — Ada call center

Brandon Sites is always looking for a cut above in the employees he hires in his job as a recruiter for iQor in Ada.

iQor provides call center customer service, third-party collections and accounts receivable management for companies worldwide.

Sites recruits for more than 300 jobs that are located in Ada, and he said he welcomes the opportunity to hire DRS job seekers.

"We have had disabled employees, and they have been great," he said.

The addition of disabled employees has not increased costs for the company. The company made sure the bathrooms were accessible and that the new hires with disabilities could comfortably use the computer and phone system.

Sites said everyone should get a chance to work, disabled or not, as long as they can do the job. "If they can do the job and perform like anyone else, they should get a chance," he said. "I think they can do just about everything anybody else can do. Absolutely, I would hire them."

*We have had disabled employees, and they have been great.*